

## 2024 Alumni Days

### Thursday November 21, 2024

Time	Topic
8:00 – 8:30 AM	Introductions
8:30 – 10:30 AM	Brett Bultemeier – Understanding the CORE Certification Standards
10:30 – 11:00 AM	<b>BREAK</b> <b>Vendor Networking</b>
11:00 – 12:00PM	Exclusion—David Tassos/Tour House and Elements
12:00 – 12:30	<b>LUNCH</b>
12:30 – 2:00	Dan Gordon – Managing Cashless Cash Flow, Developing Price Increase Program, Adapting to the Current M&A Market
2:00 – 2:30	<b>Vendor Networking</b>
2:30 – 4:30	Ted Burgess – Advances in Mosquitos and Filth Flies
4:30 – 5:00	<b>Vendor Networking</b>
5:00	Evaluations and dismissal

### Friday November 22, 2024

8:00 – 8:30 AM	<b>Vendor Q&amp;A and Networking</b>
8:30—10:30 AM	AJ Lindsey – Novel approaches to nutrient management and turf maintenance
10:30 – 11:00 AM	<b>BREAK</b> <b>Vendor Networking</b>
11:00—11:30 AM	Turf activity
11:30 – 12:30 PM	Donny Oswalt, Uncommon WDO's
12:30 – 1:00 PM	<b>LUNCH</b>
1:00 – 2:00 PM	<b>Reverse-Role Spill Drill</b>
2:00—3:00 PM	Joe Jonovich – Cost of a WDO Claim, Asian and Formosan Updates
3:00 – 3:45 PM	Josh Johnson – Building a Training Program for Your Company
3:45—4:30 PM	Steve Murray – Customer Retention Through Employee Retention
4:30 – 4:45 PM	Employee Training and Retention Open Discussion
4:45 – 5:00 PM	Graduation

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